NOFA for PBCAs and ACC for NOFA Q&A

(Update as of 04/27/2012)

Description of Modification

http://www.grants.gov/search/search.do; jsessionid=5Q71PvxCsnBv52hWbpVJGs1G37YvBDTQ2G2LgqfyltTbvts5WTrt!98924490?oppld=150973&mode=VIEW

NOTE: This Notice makes two technical corrections and also corrects typographical errors. 1. The NOFA includes two notes regarding the calculation of the Basic Administrative Fee Percentage, and the differences in those two notes are creating confusion. "Note 3" is fully accurate. "Note 1" is being deleted. The note numbers are being adjusted to make a total of three notes instead of the original four. 2. The NOFA refers to General HUD Threshold Nondiscrimination and Other Requirements and in the last sentence indicates that more detailed information on threshold compliance is provided in Section V.B.1. This reference is a mistake, and is being deleted. The application deadline date is not changed by this correction.

HUD will accept questions for this Q&A until 5pm Eastern Daylight Time, 04/30/2012, and will post responses to all inquiries no later than May 31, 2012. This timeline allows for HUD to consider and respond to all questions posed and to ensure all applicants have an equal opportunity to make any necessary revisions to their applications upon consideration of HUD's responses prior to the 6/11/12 application submission deadline. Updates to this Q&A, if any, will be posted once each week by 5pm on Friday.

MOR and Mark-to-Market lists will be finalized and posted on or before April 30, 2012. New NOFA Q & A begins at number 187. New ACC for NOFA Q & A begins at number 13. The answers to numbers 163 and 170 have been updated.

- 1. Why did HUD decide to re-compete the program?
 - A large number of protests to the Government Accountability Office (GAO) were filed by unsuccessful applicants after HUD announced the ACC awards pursuant to the February 2011 Invitation for Submission of Applications. Faced with these challenges, HUD was concerned that litigation delays would interrupt program assistance to lower income tenants and project owners. In an effort to avoid any program interruptions and to clarify any confusion caused by the February 2011 Invitation, HUD decided not to award ACCs for any jurisdictions under protest at GAO, to re-evaluate its competitive procedures, and complete the awarding of ACCs through the NOFA.
 - 2. What will the NOFA cover?
 - Through the NOFA competition, HUD will award annual contribution contracts (ACCs) to selected qualified public housing agencies (PHAs) to implement Section 8 rental assistance in 42 states and territories.
 - 3. Why is HUD pursuing a NOFA for the PBCA program?
 - The United States Housing Act of 1937 directs HUD to enter in ACCs in order to implement Section 8 assistance, and a NOFA is the proper vehicle to award the ACCs, which are cooperative agreements. It is the Department's objective, through the PBCA NOFA, to offer a competitive process that ensures the continued delivery of high quality, cost effective, products and services to residents of project based Section 8 assisted housing and to building owners; and to ensure the continued exceptional oversight and administration of the PBCA portfolio.

- 4. Why is HUD pursuing a NOFA verses a Procurement process?
 - The ACCs that HUD seeks to award via this NOFA are cooperative agreements. Cooperative Agreements are awarded via NOFAs rather than through a procurement process. A principal purpose of the ACC between HUD and the PHA is to transfer funds (project-based Section 8 subsidy and performance-based contract administrator fees, as appropriated by Congress) to enable PHAs to carry out the public purposes of supporting affordable housing as authorized by sections 2(a) and 8(b)(1) of the United States Housing Act of 1937. HUD has been entering into ACCs with PHAs since the inception of the Section 8 program in 1974. In that time, HUD has never awarded an ACC through the means of a procurement contract or applied the Federal Acquisition Regulation (FAR). Instead, HUD has followed OMB requirements for assistance agreements, including OMB Circular A-133.
- 5. How much time will HUD provide for application submission?
 - The NOFA was published on March 9th. Applications are due on June 11th.
- 6. When will successful applicants be required to begin work?
 - It is the Department's expectation that successful applicants will begin work as described in their executed ACC's on December 1, 2012.
- 7. Will HUD provide a Q&A after the NOFA is published?
 - It is the Department's expectation to provide a Q&A session after the NOFA is published to ensure potential applicants understand the NOFA.
- 8. How will NOFA applications be scored?
 - Applications will be evaluated and allocated points, based on their technical capacity as well as their proposed fee. A detailed description of the criteria upon which HUD will score the applicants is set forth in the NOFA.
- 9. What specific scoring methodology will the NOFA utilize?
 - The HUD Reform Act prohibits HUD from releasing any information related to the NOFA
 that may advantage one applicant over another applicant. Accordingly, the scoring
 methodology cannot be disclosed prior to publication of the NOFA, but will be detailed in the
 NOFA.
- 10. Why has the maximum basic administrative fee percentage been reduced to 2% from 2.5%?
 - The Department's new "risk based" approach to conducing on-site management and occupancy reviews at assisted multifamily projects will significantly reduce the PBCA's workload.
- 11. Under section 7, page 6, shouldn't the number of hours for 1 FTE be 2,080 instead of 280?
 - There is a typographical error in section 7. One (1) FTE is 2,080 work hours per year.

- 12. When completing the Grant Application Detailed Budget (form HUD-424-CB), does the dollar amount for Personnel (Direct Costs) include profit. Specifically, is the applicant required to provide the dollar amount for payroll (the amount actually paid to employees) or is the applicant permitted to provide a "fully loaded cost" for the employees (i.e., the amount actually paid to employees plus a profit which is the approach normally utilized by consultants and private contractors)?
 - Profit is not to be included when entering the dollar amount for Personnel (Direct Costs) on form HUD-424-CB. To the extent contractors or consultants are utilized, the applicant shall report the amount the contractor or consultant charges the applicant; however, if an individual is employed by a contractor or consultant, such individual's labor costs should not be shown here.

OMB Circular A-87 (now 2 CFR 225) provides at 2 CFR 225.20 that "Provision for profit or other increment above cost is outside the scope of this part." Also, Appendix A to Part 225 – General Principles for Determining Allowable Costs, Section A. Purpose and Scope, similarly states "Provision for profit or other increment above cost is outside the scope of 2 CFR part 225." Later in Section E of Appendix A, Direct Costs in Section E, Paragraph 2.a. provides that typical direct costs include "Compensation of employees for the time devoted and identified specifically to the performance of those awards." Accordingly, the Instructions for Completing the Grant Application Detailed Budget Worksheet (form HUD-424-CBW-1 (1/2004) indicate the following for Personnel (Direct Labor):

"This section should show the labor costs for all individuals supporting the grant program effort (regardless of the source of their salaries). The hours and costs are for the full life of the grant. If an individual is employed by a contractor or sub grantee, their labor costs should not be shown here. Please include all labor costs that are associated with the proposed grant program, including those costs that will be paid for with in-kind or matching funds. Do not show fringe or other indirect costs in this section. Please use the hourly labor cost for salaried employees (use 2080 hours per year or the value your organization uses to perform this calculation). An employee working less than full time on the grant should show the numbers of hours they will work on the grant."

- 13. If an in-applicant does not meet the 45 point threshold on the technical documents, would the award go to an out-of-state applicant?
 - HUD will make an award to an out-of-state applicant if such an award is consisted will all applicable law, including the law of the state in which the award would be made.
- 14. Is there a page limitation for Rating Factors 3 and 4?
 - There is no page limitation for Rating Factors 3 and 4:
- 15. Is there a file name requirement for Rating Factors 3 and 4?
 - The file name for Rating Factor 3 and 4 should follow the same convention and limitations as Rating Factors 1 and 2:
 - o Two Letter State Postal Code PHA Complete Name HOUSING

- o Two Letter State Postal Code_PHA Complete Name_JOBS
- 16. Are Technical Approach paragraphs b. through f. are sub-factors of paragraph a?
 - Yes.
- 17. How many points will be assigned to a proposed Basic Administrative Fee Percentage of less than 1%?
 - 30 points.
- 18. Will the points assigned to the proposed Basic Administrative Fee Percentage be a factor for award?
 - Yes. The points assigned to the proposed Basic Administrative Fee Percentage are added to the points assigned to Rating Factors one through four to arrive at the total score assigned to the application.
- 19. How many Multifamily staff will serve on each Technical Evaluation Panel?
 - Three.
- 20. Can a Technical Evaluation Panel member serve on more than one team?
 - No.
- 21. Will applications be reviewed by multiple Technical Evaluation Panels?
 - No. Members of each Technical Evaluation Panel team will evaluate the application individually and assign points. Then, the team members will compare individual evaluations and point assignments, reconcile differences, and arrive at the final evaluation and final points for the application.
- 22. How or who will assign the applications to the Technical Evaluation Panel teams?
 - The applications are assigned by the Office of Housing Assistance Contract Administration Oversight.
- 23. Section III D. 1 General Threshold Requirements: Which of those requirements apply and how/we address the required threshold in the application? Do the thresholds also apply to contractors/subcontractors?
 - See Section III.C.2 through Section C.5 of the General Section for threshold requirements applicable to all programs. Although these thresholds apply, applicants don't have to submit any additional certification to these things for the application. These thresholds don't apply to contractors.
- 24. Page 15, #5, Compliance with Fair Housing and Civil Rights Laws, requires a certification. Where should this be included in the submission?

- No certification is required in the application. When you electronically submit through grants.gov you are making this certification. Certification may be required after award if necessary.
- 25. Page 16, #7, discusses "improving access to services for persons with Limited English Proficiency." What type of information is HUD looking for and where should it be included in the submission?
 - None. No additional information is necessary in the application submission for LEP.
- 26. Page 21, Section IV.C.4.a.11 discusses Fair Housing requirements. How is this different from Rating Factor 3, Narrative on Affirmatively Furthering Fair Housing?
 - The narrative submitted for Rating Factor 3 is sufficient. No additional narrative is required to address number 11.
- 27. On page 21, HUD 424 CB, Detailed Budget, is not listed as an optional supporting document but is listed as optional on SF424. Is the budget required?
 - HUD-424-CB, Grant Application Detailed Budget, is required. The budget is not scored.
 - The Office of Grants Management informed our office that documents listed on the SF-424 under "Optional Documents" are all required except the Faith Based EEO Survey. Questions about grants.gov should be directed to the Office of Grants Management, 202-708-0667.
- 28. Section VA 2b and VA 2e in the NOFA contain a sentence that reads "see example of point allocation in Section V.A.2.e above." Section VA 2b is Technical Approach—Information Systems. Where is the example of point allocation?
 - These references were associated with a draft NOFA. The final NOFA does not contain an example of point allocation because the points for the application are added to arrive at the final score.
- 29. On page 19, Section C.4., Application Requirements, #2, Supporting Documents: Are these the same documents found in the application and instruction download?
 - The application must include all of the documents listed in Section C.4. The SF 424 at www.grants.gov provides fillable forms for HUD Detailed Budget, Disclosure of Lobbying Activities, HUD Applicant-Recipient Disclosure Report, and Faith Based EEO Survey.
 - These documents must be attached to the application in www.grants.gov: Abstract, Narrative Responses to Factors for Award (also referred to as "Rating Factors in the NOFA)," Reasoned Legal Opinion, Disaster Plan and Disaster Plan Coordinator resume, Attachment B FTE Chart.
- 30. Does Section 872 of the Duncan Hunter National Defense Authorization Act apply to contractors or subcontractors?
 - OMB is in the process of issuing regulations regarding Federal agency implementation of Section 872 requirements. A technical correction to the General Section may be required when such regulations are promulgated.

- 31. Can the narrative responses to the Rating Factors include charts and graphs?
 - Yes.
- 32. Can 8 ½ X 11 pages be in both portrait and landscape formats?
 - Yes.
- 33. Should the files for Rating Factors 3 and 4 be submitted as Word or PDF?
 - All files must be in Microsoft® Word® except the FTE Chart which must be an Excel® file and the Reasoned Legal Opinion (RLO) must be a PDF file (NOFA page 9).
 - The Supplemental Letter (SL) must be a PDF file and the file name convention should be the same as the RLO except that RLO should be changed to SL.
- 34. Page 15 states that the applicant must certify that they will comply with Fair Housing. Are we required to submit a certification with the application?
 - See the answer at number 24 above.
- 35. Page 8 refers to "General HUD Threshold Nondiscrimination and Other Requirements." Do we have to discuss the thresholds listed in the General Section in our submission? If so, where in the submission should it be located?
 - No.
- 36. Page 8 refers to "General HUD Threshold Nondiscrimination and Other Requirements." The last sentence indicates that more detailed information is provided in Section V.B.1. Section V.B. (no number 1) is related to the certification in grants.gov. Where is more detailed information provided?
 - The citation is incorrect and should be deleted. The Department is working on a correction for this citation.
- 37. The "Name Check" review talks about integrity check: shouldn't this apply to all contractors and subcontractors?
 - HUD only does a name review for applicant organizations.
- 38. Section III D.1. General Threshold Requirements say to see Section III.C.2 through C.5 of the General Section for threshold requirements. Which of those requirements apply? How and where do we address the required thresholds in the submission?
 - See number 23 above.
- 39. Do we need to submit a signed Code of Conduct with application according to page 30 of the General Section?
 - No, this code of conduct must just be current and available for HUD to post after award. No submission is required at time of application.

- 40. Are cover and index sheets counted in the page totals?
 - No.
- 41. Do threshold requirements apply to contractors or subcontractors?
 - No.
- 42. How should the applicant present the excess of Administrative Fee over costs or costs of Administrative fee in the Grant Application Detailed Budget?
 - There is no provision for excess administrative fees in either the budget submitted with the application. OMB Circular A-87 (now 2 CFR 225) provides at 2 CFR 225.20 that "Provision for profit or other increment above cost is outside the scope of this part." The Office of Management and Budget (OMB) allows HUD to design and implement a recovery process to allow a PHA to use fee-for-service in lieu of cost allocation to claim its overhead and administrative costs. This process is permitted under Section A(2)(b) of Circular A-87 as an alternative method that reduces the administrative burden regarding the establishment of overhead rates. A fee-for-service system has a number of advantages, which results in reduced administrative requirements for both PHAs and Federal oversight agencies. The fee income under the alternative method is considered non-program income. The fee-for-service amounts are considered non-program income for purposes of A-87, and are not subject to any HUD restrictions although other state and local restrictions may still apply. Consequently, any reasonable fees earned by the PHA will be treated as local revenue subject only to the controls and limitations imposed by the PHA's management, Board or other authorized governing body
- 43. Section D. 4. Racial and Ethnic Data requires the collection of data for clients. Who are the clients?
 - PBCAs are not required to collect racial and ethnic data from owner and management agents.
 Owners and management agents collect racial and ethnic data from tenants. The PBCAs verify that the data is being collected when they conduct Management and Occupancy Reviews and submit a report to the Department's Office of Fair Housing and Equal Opportunity.
- 44. Is a separate certification required for the Disaster Plan?
 - No. Only the Disaster Plan and the Disaster Plan Coordinator resume or qualifications statement are included with the application.
- 45. On page 15, the last sentence of the first paragraph states that "A signed copy of the [Disaster] plan must be submitted to the designated HUD CAOM (Contract Administration Oversight Monitor). Is this in addition to the Disaster Plan submitted with the application?
 - The Disaster Plan does not need to be signed. The Disaster Plan is submitted only with the application in grants.gov.

- 46. Rating Factor 1, Capability Statement, indicates that the experience of the PHA, the PHA's Instrumentality, and contractors may be described in each of the sub-factors. Does this mean that all types of experience will be treated equally?
 - The experience of the PHA, the PHA's Instrumentality, and the PHA's contractors will be evaluated without regard for which entity performed the sub-factors. Points will be assigned to the narrative equally for all three entities.
- 47. Is Rating Factor 2, Quality Control Plan, sub-factor 7 looking for the effectiveness of each of the elements QCP and the date(s) scheduled for each QCP element review. Are "elements" of the QCP the same as "sub-factors" 1 through 6 under g. Quality Control Plan? Instead of the date(s), can we say annually, or quarterly, or monthly?
 - Yes, elements and sub-factors are the same. The word element is used in the ACC.
 - Both actual date(s) and periods (e.g. monthly) can be included in the narrative response.
- 48. Page 29, Internal Control Procedures Conflict of Interest say see ACC for outcomes. What does this mean?
 - Section 10 of the ACC specifies the types of conflicts of interest that the applicant's internal control procedures are expected to prevent, detect, and resolve.
- 49. With regard to the Grant Application Detailed Budget, should an applicant complete two budget forms, one for each year, or include a two-year budget on one form?
 - Three Grand Application Detailed Budget forms must be completed.
 - o Year 1
 - o Year 2
 - o All Years (Grand Total)
- 50. Will HUD examine the legal sufficiency of RLOs and Supplemental Letters, or just accept them as legally sufficient?
 - HUD will examine the legal sufficiency of these documents.
- 51. If an instrumentality entity will be grantee, may the application be filed by the parent entity on grants.gov or must it be filed by the instrumental entity?
 - The application must be filed by the entity that would enter into an ACC with HUD.
 - Page 5 of the NOFA states "An instrumentality entity must be fully formed and in legal existence under applicable laws on the date on which the RLO is signed."
- 52. Does the Disaster Plan Certification that is in the ACC (Exhibit D) need to be submitted as a part of the NOFA application? If not, when will the certification be due?
 - No, the Disaster Plan Certification is not included in the application. Only the Disaster Plan
 and the Disaster Plan Coordinator qualifications statement or resume are submitted as part of
 the application.
 - The ACC PHA Disaster Plan Certification (Exhibit D) is submitted to HUD sixty (60) calendar days prior to the ACC year end (see ACC, Exhibit A, PBT #7, page 43)..

- 53. On page 33, the NOFA indicates that HUD reserves the right to reduce or adjust the award amounts. Is HUD intending to unilaterally not honor the fee award?
 - No. HUD will not negotiate the bid fee with applicants. As stated in the NOFA, HUD reserves the right to reduce or adjust the funding amount based upon:
 - (a) The reasonableness of the overall program relative to the number of units covered ((this accounts for changes that may be necessary if there is a drastic decline in the number of units in a PBCA portfolio or the services offered by that PBCA);
 - **(b)** The level of funds available for award under the program; (for example, if there is a failure of sufficient appropriations); and
 - (c) Workload reduction (this deals with risk-based MORs or other similar items).
- 54. What is the relevancy of the Basic Administrative Fee Percentage as calculated in NOTE1 of the NOFA? Is the applicant's bid capped at the Basic Administrative Fee Percentage that is calculated by the formula in NOTE 1?
 - The Basic Administrative Fee Percentage is used to calculate the actual monthly fee paid to the PBCA based on the number units and the 2-bedroom Fair Market Rents (FMRs). The number of units and the amount of the 2-bedroom FMRs change periodically. If more units are assigned to the PBCA, the actual monthly fee will increase. If the FMRs increase, the actual monthly fee will increase. Conversely, if units are withdrawn or FMRs decrease, the actual monthly fee will decrease.
- 55. Is the applicant's bid capped at the Basic Administrative Fee Percentage that is calculated in NOTE 1?
 - The Basic Administrative Fee Percentage does not change during the ACC Term.
- 56. Is there a format and file name structure for the Abstract?
 - The format is the same as specified for the narratives (Page 17, C. 2.).
 - The file name format should be the same as the Rating Factors: The Two Letter State Postal Code_PHA Complete Name_ABSTRACT.
 - File name length and name limitations (Page 17, C. 2).
- 57. Can the Instrumentality Entity use their Parent Entity's DUNS number or must they use a separate DUNS number.
 - The DUNS number for the applicant must be used.
 - Instrumentality entities must be fully formed and in legal existence under applicable laws on the date on which the RLO is signed (page 5, 3.).
- 58. Attempts to contact HUD's Office of Grants Management for responses have been unsuccessful. We cannot leave a message because the voice mail box is full. Can we submit questions to your office and have you obtain the answers for this Q&A report?
 - The problem is being addressed. Please call Claire Brolin in the meantime 202-402-6634.

- 59. Is a specific dollar amount to be entered into the SF424, Box 18 and form HUD-2880, line 4? Are HAP payments included in the response to Question 2, form HUD-2880, Part I Threshold Determinations?
 - Yes, this is the dollar amount of funds (fee) that the applicant anticipates over the 2 year performance period. It does not include HAP payment amounts.
- 60. Should a statement or certification for the following items listed in the General Section of the NOFA be included as part of the PBCA NOFA (CFDA14.327) response and, if so, under which section, Rating Factor and or sub factor?
 - Consolidated Plan Certification page 23, item c.
 - Delinquent Federal Debts page 23, item g.
 - Executive Order 13166 Limited English Proficiency (LEP) page 27, item c.
 - No. The only required submissions are listed in part IV.C.4.a on page 18 of the Program NOFA.
- 61. Is the PBCA NOFA (CFDA 14.327) eligible to receive bonus points? If so, under which section, Rating Factor and/or sub factor should the response be documented?
 - No
- 62. Will awards made under the PBCA NOFA (CFDA 14.327) be expected to use the HUD Logic Model to monitor and evaluate progress and effectiveness in meeting the goals of the program?
 - No
- 63. Are applicants responding to the PBCA NOFA (CFDA 14.327) required to add any certifications, statements or documents for the following items? If so, under which section, Rating Factor and or sub factor should each be documented?
 - No.
- 64. Is there a deadline for submitting questions that would be added to this Q & A list?
 - HUD will accept Q&As until 5pm Eastern, 04/30/2012. HUD will post responses to all Q&As received no later than 05/31/2012.
- 65. What is the expected turn-around on responses to questions submitted to the Multifamily DAS email address?
 - Please direct all NOFA-related questions to: <u>PBCA_ACC_Revisions@hud.gov</u>, rather than to the Multifamily DAS. We expect to turn-around answers within a week of receiving questions, but cannot guarantee turn-around time, as different questions require different levels of review.
- 66. Should the proposed basic administrative fee percentage be listed in any other section other than the abstract?
 - No

- 67. In Grants.gov, HUD Form 424 is pre-populated to provide separate budgets for year one and year two. The NOFA indicates that HUD will take the costs for the two years and divide them by two in determining the bid percentage. How will this be accomplished if each year is budgeted separately?
 - Answer for question being reviewed
- 68. On application form how do we identify organizational "type" of KHRC (applicant)? Closest choice from drop-down is Public/Indian Housing Authority; or OTHER and note "independent instrumentality" as description.
 - You may choose either description that best fits the applicant organization.
- 69. Can an out-of-state PHA form a non-profit corporation in another state and bid on that state as an instate entity? For example, a Utah housing authority creates a corporation in Alaska. Then it bids on the Alaska contract using the new formed corporation in Alaska.
 - HUD believes that the answer to this question is a matter of state rather than federal law (i.e., in the example cited, it is a matter of state law whether the Alaska nonprofit created by the Utah housing authority is an Alaska PHA).
- 70. What is the proper CFDA number for this NOFA?
 - The CFDA number for this NOFA is 14.327.
- 71. When will the Mark-to-Market project report be corrected?
 - It should be posted on March 26, 2012.
- 72. May we lock the Narrative documents prior to submission so that no edits can be made to the files?
 - Yes.
- 73. The Grants Applications Detailed Budget form appears to reflect only program costs and has a number of columns that do not appear relevant to the PBCA initiative. Which columns does HUD want the applicant to complete?
 - Only the columns that apply to the applicant organization should be filled. The total fields will automatically populate if you fill in all "subtotal" fields
- 74. Please clarify what HUD is looking for in the Affirmatively Furthing Fair Housing and Job Creation sections.
 - All instructions are in the NOFA for policy priority points.
- 75. Please clarify whether the HUD PBCA NOFA requires a specific order for the attachments that require upload to the Attachment Form.
 - No order of attachment is specified.

- 76. Is a Table of Contents required for the Capability Statement, Technical Approach, and Quality Control Plan narrative responses to sub-factors?
 - No.
- 77. The Detailed Budget form includes costs **only** and is irrespective of any excess fee or profit that would be included in the actual fee percentage proposed in a response to the PBCA NOFA. Accordingly, Note 1 implies that the fee percentage used by a PBCA would be cap fees at an amount necessary to only cover costs. Is it HUD's intent to not allow any excess fee or profit in awards made?
 - OMB Circular A-87 (now 2 CFR 225) provides at 2 CFR 225.20 that "Provision for profit or other increment above cost is outside the scope of this part." Also, Appendix A to Part 225 General Principles for Determining Allowable Costs, Section A. Purpose and Scope, similarly states "Provision for profit or other increment above cost is outside the scope of 2 CFR part 225." However, as noted above in response to question 13, so called "excess administrative fees" are considered non-program income, and are not subject to any HUD restrictions although other state and local restrictions may still apply. Consequently, any reasonable fees earned by the PHA will be treated as local revenue subject only to the controls and limitations imposed by the PHA's management, Board or other authorized governing body
- 78. Why is the HUD_424_CB_Detailed_Budget an application requirement? Is this intended to be a cost plus contract? Is this a cost based program with the only provision for profit the annual incentive fees provided in the ACC?
 - A cost plus contract is a term of art used generally in a procurement situation. The award of the ACC is not a procurement action. This program uses a cooperative agreement and is subject to OMB Circular A-87 and other requirements applicable to grants and cooperative agreements. The allocation system used is a fee-based allocation system pursuant to section A(2)(b) of Circular A-87....
- 79. OMB A-87 states: "when an accumulation of indirect costs will ultimately result in charges to a Federal award, a cost allocation plan will be required." Not all governmental units or agencies have a cost allocation plan or indirect cost rate approved by the federal government. Could the applicant maintain a file documenting the cost allocation plan and/or indirect cost rate established from the applicant's most recent audited financial statements and maintain a certificate signed on behalf of the governmental unit or agency applicant submitting the proposal, by an individual at a level no lower than Chief Financial Officer? If an approved cost allocation plan or indirect rate is required, could the plan be submitted for approval prior to submission of the application? If submission of such a plan is required, to whom should the plan be submitted?
 - The applicant does not need to maintain a cost allocation plan as would be traditionally maintained under a cost reimbursement recovery plan under OMB Circular A-87. Rather, the administrative fee-for-service charges to the PBCA program are used to reimburse the PHAs for its claim of the overhead costs related to its administration of the program.
- 80. On the budget if you are utilizing a subcontractor for over 50% of the tasks, do you list one expense as subcontract or does the subcontractor need to break out their expenses in detail.

- To the extent contractors or consultants are utilized, the applicant shall report the amount the contractor or consultant charges the applicant.
- 81. Currently, there are eight State Attorney General Opinions shown on the NOFA Web page. If other State Attorney General Opinions have been written, should those be sent to HUD?
 - They may be submitted to Kerry.E.Hickman@hud.gov. Once received, they will be reviewed by the Office of General Counsel and a determination will be made about posting them to the NOFA Web page.
- 82. The General Section of the Notice HUD's FY 2012 NOFA (Notice of 2012 NOFA) provides extensive criteria HUD may consider in evaluating past performance, including the paragraphs quoted below from page 73.e. This criteria is not contained in the PBCA NOFA. However, the PBCA NOFA does refer to all terms and conditions of Notice of HUD's FY 2012 NOFA and specifically to the General Section. Does the criteria for past performance quoted below apply to the PBCA NOFA? If not, why was this criteria removed?
 - e. Additional Criteria: Past Performance. In evaluating applications for funding, HUD will take into account an applicant's past performance in managing funds, including, but not limited to, the ability to account for funds appropriately; timely use of funds received either from HUD or other federal, state, or local programs; timely submission and quality of reports to HUD; meeting program requirements; meeting performance targets as established in Logic Models approved as part of the grant agreement; timelines for completion of activities and receipt of promised matching or leveraged funds; and the number of persons to be served or targeted for assistance. HUD may consider information available from HUD's records, the name check review, public sources such as newspapers, Inspector General or Government Accountability Office reports or findings, or hotline or other complaints that have been proven to have merit. In evaluating past performance, HUD may elect to deduct points from the rating score or establish threshold levels as specified under the Factors for Award in the individual program NOFAs. Each program NOFA will specify how past performance will be rated.
 - The General Section carries with all NOFAs unless specifically negated in the program NOFA.
- 83. Under the terms of the NOFA, is subcontracting permitted?
 - Yes.
- 84. Is there a particular layout that HUD wants for the response to the NOFA? Since applicants are required to respond in the exact order, it is not clear where applicants should begin.
 - No, however it is easier to read applications that follow the order of the NOFA. Application requirements are listed starting on page 18 of the Program NOFA Section IV.C.4.
- 85. Where does HUD want applicants to respond to the Compliance with Fair Housing and Civil Rights and Affirmatively Furthering Fair Housing? These items are mentioned in the Program Requirements and again in Rating Factor 3.
 - Narratives on Affirmatively Furthering Fair Housing would be in response to Rating Factor 3. The topic is described more in program requirements.

- 86. How should the Disaster Plan Coordinator's qualifications statement or resume be submitted—as an appendix to the Disaster Plan or as a separate file attachment?
 - It should be submitted as an appendix to the Disaster Plan.
- 87. How will applications be assigned to the Technical Evaluation Panel teams?
 - Applications will be assigned to the Technical Evaluation Panel teams based on the existing
 geographic location of the applicants. To the extent possible, teams on the west coast will
 review applications from applicants on the east coast and teams in the north will review
 applications from the south. A multistate applicant will have all of its applications reviewed
 by the same team.
- 88. What roles do the members of the Technical Evaluation Panel teams currently perform at HUD?
 - The members of the Technical Evaluation Panel teams are all Multifamily Housing employees. They include Supervisory Project Managers, Project Managers, and Contract Administration Oversight Monitors.
- 89. Is there a particular layout that HUD wants for the response to the NOFA? Since applicants are required to respond in the exact order, it is not clear where applicants should begin.
 - There is no prescribed order. There are the forms in grants.gov. The separate files identified for the RLO, SL, Rating Factors, Disaster Plan, FTE Chart, etc. that are consolidated in a zip file and attached to the application in grants.gov. All files have specific naming requirements.
- 90. What is HUD looking for as a response to the Program Requirements section of the NOFA?
 - No narrative responses are required for the Program Requirements. This section provides
 information, which is related to the content and form of the application submission and
 reporting requirements if the applicant is selected to administer HAP contracts.
- 91. Program Requirements, item 10, Page Specifications Is this for HUD review teams or applicants to address?
 - This requirement applies to the application documents specified in the Section IV. C.3 Content and Form of Application Submissions.
- 92. Program Requirement, item 12, Point Threshold Is this for HUD review teams or applicants to address?
 - This requirement informs the applicant that a minimum of 45 total points must be assigned by the Technical Evaluation Panel team to its responses to Rating Factors #1, #2, #3 and #4 for the applicant to qualify for an award.
- 93. It appears that HUD would like the total for both years to be shown, but instructions and form in grants.gov does not allow this, even though the form provides for an All Years presentation. The input does not allow this to be changed to that presentation. Please clarify how HUD form424CB should be completed.

- The form automatically fills the total for the first year and both years in if the subtotal lines at the bottom left of the form are completed.
- 94. Will HUD allow Joint Ventures or Partnerships as long as an in-state PHA is part of the Joint Venture or Partnership?
 - HUD will consider joint ventures or partnerships as long as the joint venture or partnership meets all the applicant requirements in the NOFA. Any joint venture must itself constitute a PHA, as defined in section 3(b)(6)(A) of the 1937 Act, and meet all other legal requirements identified in the NOFA. For example, if the joint venture purports to be an instrumentality PHA, the Reasoned Legal Opinion submitted on its behalf must establish that the entity meets all requirements in section III. D. 2. c. of the NOFA.
- 95. Are there State Attorney General Opinions for all 42 states?
 - No.
- 96. If HUD is relying on the State Attorney Generals opinions as a basis for its foreign state restriction, why does the foreign state restriction in the application extend to states where an opinion has not been issued?
 - HUD is not relying solely on State Attorneys' General opinions as a basis for its decision to not permit the crossing of state lines, except in limited circumstances. However, the State Attorney General opinions that HUD has received, which are posted on the Office of Multifamily Housing's website, have been a factor in HUD's decision. HUD notes that nothing would prohibit a State Attorney General who has not yet written to HUD from submitting an opinion to HUD during the selection process or even after an award has been made, concluding that its State law does not permit the crossing of State lines. HUD has determined that such a possibility poses an unacceptable risk of interruption to its administration of the PBCA program.
- 97. Under Terms and Definitions, paragraph 3, Instrumentality, the last sentence states that "Submission of an RLO on behalf of an instrumentality that itself was created by one or more instrumentalities will result in disqualification of the application." What types of arrangements is HUD intending to prohibit by this language?
 - An applicant that is the instrumentality of an instrumentality.
- 98. What is the basis for the prohibition if such an entity would otherwise be eligible to compete?
 - The basis is that such an entity is not a "public housing agency" within the meaning of section 3(b)(6)(A) of the United States Housing Act of 1937. HUD interprets this provision to require that any instrumentality be created *directly* by a governmental entity that is "authorized to engage in or assist in the development or operation of public housing" within the meaning of section 3(b)(6)(A), not an entity that is created by an instrumentality or other subsidiary of such entity.

- 99. In paragraph D of the Funding Description, HUD states that it "believes that nothing in the 1937 Act prohibits an instrumentality PHA that is 'authorized . . .' from acting as a PHA in a foreign state." In the next sentence, HUD states that it will consider applications from out-of-State applicants "only for States for which HUD does not receive an application from a legally qualified in-State applicant and that receipt by HUD of an application from a legally qualified in-State applicant will result in rejection of any application received from an out-of-state applicant for that state." HUD's position appears contradictory. If the 1937 Act does not prohibit PHA's from providing services in a foreign state, what is the basis for HUD's decision to effectively prohibit PHA's from bidding in other States?
 - The statements are not contradictory. The 1937 neither requires nor prohibits a PHA from crossing state lines. PHAs are organized pursuant to the laws of their states. Some States have made their position known to HUD that their State laws prohibit an out-of-state PHA from acting as a PHA to the extent necessary to comply with the 1937 Act and the ACC within their State. As stated in the NOFA, HUD has made the decision to consider applications from out-of-state applicants *only* for States for which HUD does not receive an application from a qualified in-state applicant.
- 100. Will HUD consider eliminating the restrictive language?
 - No.
- 101. Do the responses in the Q&A amend or revise the requirements contained in the NOFA for PBCA? If there are answers in the Q&A that contradict the information included in the NOFA. Which should applicants follow?
 - The answers that HUD posts on its website in response to questions supplement the NOFA.
 HUD does not believe that any of the answers it posts contradict the information provided in
 the NOFA. To the extent the applicant perceives any contradictions; they are urged to alert
 HUD to the potential contradiction and prepare applications based on the answers that HUD
 posts.
- 102. Item #4 of the Technical Correction states: "HUD anticipates that ACCs awarded under this NOFA will become effective on December 1, 2012."

For the current 42 incumbents, HUD issued an ACC amendment for a 6 month base period plus three 3 month optional extensions.

- ✓ Based period: Oct 1, 2011 March 31, 2012
- ✓ 1^{st} 3-mo. extension: April 1, 2012 June 30, 2012
- \checkmark 2nd 3-mo. extension: July 1, 2012 September 30, 2012
- ✓ 3rd 3-mo. extension: October 1, 2012 December 31, 2012

Does HUD intend to change the 3rd extension to a two-month extension?

To the extent that the actual effective date for ACCs awarded under the NOFA is December 1, 2012, HUD intends to request that PHAs that are party to the ACC amendment to agree to a 3rd extension, which would run from October 1, 2012 through November 30, 2012.

103. On October 1, 2011, HUD executed PBCA contracts in the following 11 states and territories, where there was no competition under the 2011 bidding process: Iowa, Maine, Minnesota, Montana, New Hampshire, North Dakota, South Dakota, Vermont, Wyoming, Puerto Rico, and the Virgin Islands. Will these 11 PBCAs be subject to HUD's new policies related to the frequency of Management and Occupancy Reviews (MORs), as outlined in the NOFA?

- No.
- 104. Will these 11 PBCAs be subject to HUD's new two percent cap on administrative fees?
 - No.
- 105. Will these 11 PBCAs have to participate in competitive bidding, utilizing a NOFA, when their current contracts expires on September 30, 2013?
 - HUD has not yet made any determinations regarding future NOFAs for the PBCA program. However, none of the 11 PBCAs in question will be *required* to participate in future competitions.
- 106. Alternatively, will HUD extend the contracts for these 11 PBCAs with amendments?
 - See response to previous question.
- 107. If HUD extends the contracts for these 11 PBCAs, will this contract renewal take place at renewal or sooner?
 - See response to previous question.
- 108. Will subcontractors performing less than 50% of the work be required to be in the CCR database?
 - Yes, all entities doing business with the PHA in the performance of the ACC are required to register in the CCR and obtain a DUNS number. Note that the NOFA use the term "contractor," not "subcontractor".
- 109. To what regard are budgeted costs subject to HUD review or audit, either pre- or post-award?
 - Budgeted costs will not be reviewed or audited pre-award. PHAs that are awarded ACCs are required to submit an Annual Financial Operations Report that presents actual direct and indirect costs. HUD will compare the budgeted costs to the actual costs.
- 110. To what regard is the Basic Administrative Fee Percentage subject to change following award?
 - The Basic Administrative Fee Percentage remains the same throughout the ACC Term. As stated in the NOFA, however, HUD reserves the right to adjust the amount of assistance a PHA receives for extraordinary circumstances; please review Question #53.
- 111. In order to reduce the Basic Administrative Fee Percentage, may the applicant specify certain costs to be covered by the applicant as matched funds?
 - The costs entered in the Detailed Budget (form HUD-424-CB) must conform to the instructions (form HUD-424-CBW-I) and the requirements of OMB Circular A-84.
- 112. If applying with a partner, does the partnership have to be set up prior to application?
 - The NOFA does not require that entities establish partnerships in order to submit an application. As described in the NOFA, an applicant is permitted to list and describe its

contractor's experience, technical approach, and internal control procedures in addition to the applicant's own experience, technical approach, and internal control procedures. For example, instructions for Rating Factor 1 state, "The applicant may describe the experience of the PHA, the PHA's instrumentality, and contractors with which the PHA has contracted to provide services in each sub factor a. through d." The NOFA does not require that the applicant submit the executed agreements entered into with its contractors as a part of the application. Parties may choose to execute letters of intent, memoranda of understanding, or other such agreements prior to executing full service contracts, and depending on their substance, such executed contractual agreements may allow an applicant to certify in good faith as to the veracity of its application. Any applicant must meet the requirements of NOFA Section III.D.2.b or Section III.D.2.c.

- 113. If there is only one applicant and he does not meet the 45 point technical minimum on scoring, or there is no applicant, will HUD solicit other contract administrators?
 - No, HUD will not solicit other contract administrators. If there is no qualified applicant for any jurisdiction, HUD will administer the HAP contracts for that state internally, in accordance with past practice and the United States Housing Act of 1937.
- 114. What legally constitutes an in-state applicant?
 - An in-state applicant is an entity organized pursuant to the laws of the state in which it is proposing to act as a PBCA. An in-state applicant may be a governmental entity or the instrumentality of a governmental entity. Successful applicants must be able, under the laws of that state, to perform the functions identified in the ACC and the United States Housing Act of 1937 (specifically be "authorized to engage in or assist in the development or operation of public housing" within the meaning of section 3(b) (6) (A) of the United States Housing Act of 1937 Act). Whether or not an in-state applicant has the legal authority to operate throughout the state is determined by that state's laws.
- 115. SF-424 #19 Is Application Subject to review by Order 12372. From my research, we need to submit SF 424 for review to our State Clearinghouse Office of Planning and Research. Is this required?
 - For the PBCA program, state coordination is not necessary. Order 12372 does note apply to the PBCA program.
- 116. #5 State name and location of project or activity: What do we input? Our agency information?
 - State where work is proposed. Agency information should be entered in #1.
- 117. Which projects will require an annual MOR?
 - The contracts that will require an annual MOR are the **Mark-to-Market Projects**. This report posted on the NOFA web page has been revised and is currently being review by a few states for a final update. If you have any questions regarding the accuracy of the contracts on this report. Please contact your HUD Representative with any contract corrections.

- 118. If a PHA does not have statewide jurisdiction in the state for which they seek to be PBCA, may they partner with, or hire as subcontractor, an entity which does not meet the definition of PHA but is authorized/licensed to do business in said state for the purpose of being considered as having an ability to operate statewide? For example, may a local housing authority in State A apply to be the PBCA for State A by partnering with a private company even though local housing authority cannot otherwise operate statewide? In the alternative, may a local housing authority in State A apply to be the PBCA for State B by partnering with a private company that is licensed to do business in State B?
 - Each applicant must fully meet all the eligibility requirements set forth in the NOFA. However, HUD notes that the premise of the question is faulty: if a PHA lacks statewide jurisdiction, hiring a contractor or other entity that does not meet the definition of PHA will not give the applicant the legal power to operate throughout the state. Whether or not the entity that the PHA hires is licensed to do business in the state is irrelevant to the legal question of whether the PHA is authorized to operate throughout the entire state.
- 119. There is a conflict in Note 1 of the NOFA which states the budget (which does not include profit) will be used to calculate the fee amount, and then elsewhere in our submission we provide our actual proposed fee (which includes profit), which is the actual fee amount our agency would be willing to do the work for. The two fee percentages will not be the same because of the profit element. The question then becomes which is the fee percentage HUD will be using as the proposed fee and basis of compensation upon award of an ACC? The answers to date indicate HUD is mindful of and expects a margin for profit to be in the fee, but also desires a cost only budget be presented. If this is correct, then the language in Note 1 about calculating the fee percentage from the budget (which does not have profits) should be removed.
 - A Technical Correction deleting Note 1 will be issued. Please note that in accordance with OMB Circular A-87, no funds are designated as "profit." In accordance with A-87 (see also 2 CFR 225, Appendix A §2(a)(3)(b)), HUD finds any proposed Administrative Fee within the 2% cap set forth in the NOFA to be a reasonable fee for service, and any portion of the Administrative Fee in excess of the PBCA's costs incurred will be considered non-program income.
- 120. Can you provide a completed example of how the Form HUD 424-CB budgets should be completed for situations where there is (a) costs/expenditures in excess of administrative fee revenue and (b) administrative fee revenue in excess of costs/expenditures and (c) the calculation of the Basic Administrative Fee bid based on these examples.
 - A Technical Correction deleting Note 1 will be issued. The Administrative Fee need not be tied to costs/expenditures or shown on the budget. Please see Question #42.
- 121. Please confirm that the NOFA represents the Agency's final determination as to the anticipated terms and conditions of the NOFA and it is not a mere draft or proposed document subject to public notice and comment.
 - Correct, the NOFA is not a draft.

- Does HUD intend to publish or announce the NOFA in the Federal Register, as required by HUD's General Policy concerning NOFAs?
 - No. As a cost-saving tool in recent Appropriations Acts, Congress waived the requirement to
 publish NOFAs in the Federal Register for HUD. Section 228 of the FY 2012
 Appropriations Act states, "Notwithstanding any other provision of law, for fiscal year 2012
 and subsequent fiscal years, the Secretary may make the NOFA available only on the Internet
 at the appropriate Government Web site or through other electronic media, as determined by
 the Secretary.
- 123. Please explain why the NOFA was signed on Feb. 29 but not released until March 9.
 - HUD has acted as expeditiously as possible to complete all proper clearance and publication procedures.
- 124. Please confirm that the NOFA does not place any limitation on the amount of work which may be subcontracted to another entity.
 - Correct.
- 125. NOFA III.D.2.a requires certain information to be enumerated at the top of the first page of the RLO and certain information to be on a cover page, suggesting that the first page is not the cover page. Is that a correct reading? And if so, typically, that page would be the letterhead of the lawyer rendering the opinion, which may make placement of the required information at the top of the page difficult if not impossible. Will HUD accept reasonably prominent display of the required information not at the top of the page?
 - Yes. The cover sheet of the RLO and the first page of the RLO are not the same page: the cover sheet should immediately precede the first page of the RLO. If the first page of the RLO is on the letterhead of the lawyer rendering the opinion, items (1) through (3), which are identified at the beginning of section III. D. 2. a. of the NOFA, should be placed immediately beneath the letterhead.
- 126. Given that HUD has supplied attorneys general letters from only six states, but the NOFA contemplates separate contracts in 42 jurisdictions, please confirm that the six attorneys general letters are of no effect for the 36 jurisdictions for which there is no attorney general letter.
 - HUD believes that the State Attorney General letters posted on the Office of Multifamily Housing's website speak for themselves with respect to the jurisdictions (i.e., States) to which they pertain.
- 127. Does HUD believe that state attorneys general have the authority to interpret and determine requirements of federal law?
 - Please see Question #99. The 1937 Act neither requires nor prohibits a PHA from crossing state lines. PHAs are organized pursuant to the laws of their states. Some States have made their position known to HUD that their State laws prohibit an out-of-state PHA from acting as a PHA to the extent necessary to comply with the 1937 Act and the ACC within their State. HUD does not believe that the attorney general opinions constitute interpretations of federal law.

- 128. Previously, I asked if an out-of-state PHA form a non-profit corporation in another state and bid on that state as an in-state entity? For example, a Utah housing authority creates a corporation in Alaska. Then it bids on the Alaska contract using the new formed corporation in Alaska. HUD replied: "HUD believes that the answer to this question is a matter of state rather than federal law (i.e., in the example cited, it is a matter of state law whether the Alaska nonprofit created by the Utah housing authority is an Alaska PHA)." Does this apply to an instrumentality as well as a nonprofit?
 - Yes: an instrumentality is typically a nonprofit corporation created under State law.
- 129. When trying to complete form HUD 424-CB in the Grants.gov application only one form can be entered which states year 1, Since year 2 and the grand total (all years) cannot be entered, how are the applicants to present the required data?
 - See number 93.
- 130. Aside from grants.gov and the PBCA NOFA page on the HUD website at http://portal.hud.gov/hudportal/HUD?src=/program_offices/housing/mfh/PBCA NOFA, please identify the other means by which the NOFA or any draft of the NOFA was released outside of HUD or OMB prior to March 10, 2012.
 - The NOFA is final as published on grants.gov. All technical corrections will also be published through grants.gov. To receive program updates, please signup using a current email address on grants.gov.
- 131. The Q&A directs applicants to address questions concerning the General Section to the Grant Management Office. Does HUD intend to publish a Q&A document for those questions addressed to the Department's Grants Management Office so that all applicants have an equal opportunity to make any necessary revisions to their applications upon consideration of HUD's responses?
 - Yes.
- What is the required file name format for the list of Supporting Documents, Section IV.C.4.a(2), on page 19 of the NOFA?
 - The file is already named in the grants.gov. package.
- 133. Pages 34-35 of the PBCA NOFA, specifically item 5, Transparency Act Reporting, state that prime recipients of HUD financial assistance are required to report sub-awards made either as pass-through awards, sub-recipient awards or vendor awards in the Federal government-wide website www.fsrs.gov or its successor system. Are the Housing Assistance Payments to Section 8 Owners considered pass-through awards or sub-recipient awards under this requirement?
 - Yes.
- 134. Several forms SF-424, HUD-2880 and SF-LLL have a Signature box. In a conversion with the point of contact listed in the Q&A, Claire Brolin, she indicated that the forms have to be signed (wet signature). Is this correct because it make the "Save, Check Package for Errors and Submit" obsolete? If so, do we scan all the completed forms and it will become one of the

attachments? HUD-424-CB does not allow user to Indicate/Mark Year 2 and ALL Years on the form. Year 1 is prefilled and cannot be changed.

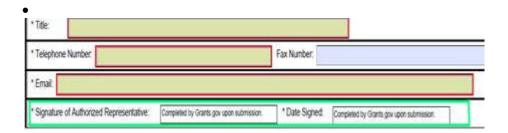
- Signed documents may be scanned or faxed using the instructions in the General Section section IV.B.5.
- 135. With regard to the General Threshold Requirements referenced in III. D.1 need to be affirmatively addressed in the response to this NOFA, do we only need to respond in this application to those requirements that are specifically listed starting on Page 18 of the Program NOFA, as stated by Grants Management personnel? If we respond to other threshold requirements stated in the General Section in the Abstract, will we be penalized? Is it necessary to respond to the other threshold requirements stated in the General Section, other than those that appear starting on page 18, or will that information not be reviewed?
 - All applicants must comply with threshold requirements in the Program NOFA. Submissions should only include the application requirements listed in section IV.C.4 of the NOFA starting on page 18.
- 136. The General Section regarding Threshold Requirements refers to a Consolidated Plan. Are applicants required to have a HUD approved Consolidated Plan? A keyword search of the full NOFA does not mention consolidated plan.
 - See number 60.
- 137. A large number of questions have been sent to HUD regarding General Section requirements, which HUD has stated must be referred to Grants.Gov. The questions and the answers pertain directly to the NOFA for PBCAs. Will HUD collect the Q&A on these questions and make them available to all on HUD's PBCA NOFA Q&A list?
 - Yes.
- 138. Page 16 number 6 of the Program NOFA states that "Successful applicants must comply with certain requirements regarding affirmatively furthering fair housing, including affirmative fair housing marketing, rather than the General Section. It then goes to list three actions and/or procedures that the applicant must perform. Are applicants to only respond to these three requirements, rather than anything else in General Section pertaining to affirmatively furthering fair housing, in its Response to Rating Factor 3?
 - See numbers 26 and 85.
- 139. Page 19 of the NOFA states the total narrative response cannot exceed 60 pages, not including attachments for each narrative. Does this mean that the Capability Section, Technical Section and QCP Section cannot exceed 60 pages together? Is the FTE Appendix and other attachments included in this 60 page limit?
 - The 60 page limit applies only to the Capability, Technical and Quality Control Plan sections of the Rating Factors. There is no page limitation on RLO, SL, Rating Factors 3 or 4 or the FTE chart.

- 140. Page 21, (f) requires Proposed Fee, See Rating Factor 5. This fee is included in the Abstract. Does it need to be included again, in order described in the NOFA?
 - The proposed Basic Administrative Fee Percentage is stated in the Abstract. It is not included elsewhere in the application.
- 141. In addition to the information described on Page 18 and 19, what other type of information should be included in the Abstract. There is a four page limit, and it does not appear that the information requested will take more than 1/2 page to a page.
 - No other information is required for the Abstract. One-page may be sufficient but not more than four pages are permitted.
- 142. On page 23, Section V.A.1.a. states applicants must be comprehensive (whether experience addresses all of required components described in each subfactor). What are the subfactors referred to in the description?
 - The sub-factors are listed under each Rating Factor. There are 4 sub-factors under Rating Factor 1, Capability of Applicant and Relevant Organizational Experience. There are 5 sub-factors under Rating Factor 2a, Technical Approach. There are 7 sub-factors under Rating Factor 2g, Quality Control Plan. There are no sub-factors under Rating Factors 3, 4, or 5.
- 143. Page 19, 4a(8) states that the total narrative response is to be in 12 point font. HUD has also indicated that tables and figures could be included with the narrative. Can text contained in organizational charts and other figures be in a smaller size font?
 - Text cannot be smaller than 12 point font in tables or figures.
- 144. The revised Performance-based ACC, issued 02/24/13 changed the requirements for MORs and HUD now requires PBCAs schedule and conduct a Risk-Based MOR of projects in the assigned portfolio during the term of the ACC, using Form HUD 9834, based on the following risk-based criteria for the projects: (1) Projects for which the last MOR resulted in a rating of Below Average or Unsatisfactory: One (1) MOR shall be conducted during each 12-month period during the ACC Term; (2) Projects for which the last MOR resulted in a rating of Satisfactory: One (1) MOR shall be conducted for fifty-percent (50%) of the projects during the first 12-month period of the ACC Term and one (1) MOR shall be conducted for the remaining fifty-percent (50%) of the projects during the second 12-month period of the ACC Term; and (3) Projects for which the last MOR resulted in a rating of Above Average or Superior will not be reviewed during each 12-month period during the ACC Term. This schedule will result in the PBCA conducting a large number MORs in Year Three when the Above Average and Superior rating properties will require an MOR.
 - The ACC for NOFA is for a two-year period. HUD will address the issue raised in your question before awarding the next ACC.
- 145. We spoke with the Grants Management Office regarding the question about dollar amounts to be entered into the SF424, Box 18 and form HUD-2880 line 4. The amount is estimated base payment. HAP payments are not included because they are "pass-through" payments. Our question is do we operate in a best case scenario and include incentive payments as well?

- Only the estimated dollar amount for Basic Administrative Fees should be entered.
- 146. Page 21 of the NOFA states "include a fee percentage in Abstract", how is this done if Form HUD 424-CB is utilized to calculate the fee as noted on Page 13, Note 1
 - The proposed percentage is written in the Abstract. For example: "The proposed Basic Administrative Fee Percentage is one percent (1.00%).
- 147. Should an annual MOR be scheduled during the Short Term Renewal Phase if a Full Mark-to-Market is requested or after the Full Mark-to-Market contract has been executed?
 - After the Full Mark-to-Market contract has been executed.
- 148. HUD's response to Question 89 seems to indicate that all documents/attachments to the application "are to be consolidated into a single zip file and attached to the application in grants.gov." However, the "Attachment Form" for the application seems to indicate that documents should be individually identified and each attached separately. Please clarify whether HUD is requiring: that each attachment be separately identified and zipped or that all supporting attachments be zipped into one file.
 - See the General Section, section IV.B.6 and IV.B.6.(2), for information on how to complete the application package and use zip files.
- 149. The applicant is required to complete the Disclosure of Lobbying Activities. Are subcontractors also required to complete the form upon application?
 - Only the application entity is required to complete the standard form LLL.
- 150. On page 14, Section E.1. Disaster Plan, the requirements states, "One copy of the Disaster Plan portion of the application shall be submitted as a PDF file..." Please clarify that the required format is PDF format and that the Disaster Plan document is an exception to the general requirements on page 17 C.2. General Section, which states, "all files must be in Microsoft Word except the FTE Statement document....". Please clarify that HUD only requires one copy of the disaster plan.
 - Only one copy is required. The Disaster Plan is submitted as a Word document.
- 151. On page 9, Section D.2 Reasoned Legal Opinion Requirement HUD states: "One copy of the RLO shall be submitted as a Portable Document Format (PDF) file..." Please clarify that the required format is PDF format and that the RLO document is an exception to the general requirements on page 17 C.2. General Section, which states, "all files must be in Microsoft Word except the FTE Statement document....".
 - All files must be in Microsoft® Word® except the FTE Chart which must be an Excel® file and the Reasoned Legal Opinion (RLO) must be a PDF file (NOFA page 9).
 - The Supplemental Letter (SL) must be a PDF file and the file name convention should be the same as the RLO except that RLO should be changed to SL.
- 152. Please clarify that HUD only requires one copy of the RLO.

- Only one copy is required.
- 153. Neither the NOFA nor the ACC define the threshold amount of required Fidelity Bond coverage. Please provide information that details the Fidelity Bond threshold amount.
 - The amount of the Fidelity Bond should be sufficient to cover the maximum possible monthly Housing Assistance Payments (HAPs) that can be received by the PBCA once the PBCA starts making HAPs to the owners. Debt service offsets are not received by the PBCA and therefore need not be covered by the Fidelity Bond. Payments for a given month may significantly exceed the normally vouchered amounts. This can be caused by factors such as special rent adjustments and retroactive vouchers for several months resulting from the owners' failure to submit past vouchers or delayed contract increases or renewals resulting from a lack of HUD funding or other processing delays. PBCA should increase the "normal" coverage of one month's "net" payments by an amount that gives them comfort in discharging their fiduciary responsibilities. Also, as additional Housing Assistance Payments Contracts (HAPCs) are assigned, the Fidelity Bond must be increased before the PBCA begins making HAPs for the added contracts.
- 154. The language of the NOFA seems to allude to "attachments for each narrative" but it is not clear if applicants can include attachments to each narrative section, such as resumes to the Capability Section which do not count toward the 10 page maximum, <u>OR</u> if the attachments are only referring to attachments as specifically required by the NOFA, e.g. FTE Charts. Please clarify.
 - Attachments are those documents specifically required by the NOFA that are attached with the application in grants.gov. With regard to the Rating Factor documents, appendices such as resumes or charts or lists will count to the specified page limitations.
- What is the file name format for the "Abstract" required at Section IV, Paragraph 4.a.(1) on page 18 of the NOFA?
 - Two Letter State Postal Code PHA Complete Name ABSTRACT
- 156. Will the selected PBCA be required to follow-up and close open MORs currently under HUD's responsibility? If so, to help applicants better plan/staff offices, can you provide the industry with the number of open MORs that will be rolled into the PBCA portfolios?
 - HUD staff will be responsible for closing MORs conducted by HUD staff.
- 157. We have read the Q&A responses to questions about zip files and are still unclear. Although the NOFA states how a zip file must be named, the way the NOFA is written it sounds as though submitting the Application documents via zip files is an option, not necessarily a requirement. Please clarify whether zip files are an option or a requirement.
 - Please see section IV.B.6.d of the General Section on specifications for attaching Zip files and naming of the files and see sectionIV.B.6.d.(2). for more information on acceptable programs to use for compressing files.

- 158. May the cover pages to each component of the application include photographs, graphics, and/or letters larger than 12 point font?
 - Yes.
- 159. The instructions regarding a list of supporting documents is confusing. What do we name the list of supporting documents?
 - This form is found in the application package download and it is a printed copy of the form after attachments are uploaded by the applicant into grants.gov. Name the file using naming convention guidelines in the General Section,
- 160. The Grants Mgmt Division contact's response regarding "wet signatures" seems to contradict the information contained on the forms themselves (See screen print below (signature line of SF424)). The text within the signature field "completed by Grants.gov upon submission" would seem to indicate that an electronic signature, similar to the NOFA Section V.B Certification requirement (see below) is sufficient. Please explain why an electronic signature on the forms is not acceptable.



- V.B. Certifications. By signing the electronic application on Grants.gov, the applicant certifies that the Disaster Plan will be complete and correct before awards are made. The applicant is also certifying that all the statements and information contained in the application is true and correct and upon which HUD can rely.
 - Electronic signature is acceptable for the SF424 because that form cannot be scanned and attached to the application or faxed to HUD. All other Third-Party Letters, Certifications Requiring Signatures, and Other Documentation that needs to be signed may be scanned and attached or faxed to HUD.
- 161. The answer to question 134 states that the Application needs actual signatures on some of the forms. However, it has been our experience that actual signatures are not necessary, just the "electronic" signatures that occur when the application is submitted through Grants.gov. Is this a change to the previous way to submit? Do we need to have the forms signed and scanned?
 - Please see above.
- 162. Is it correct that a PHA Instrumentality may be a profit or a non-profit entity? The definition of Instrumentality in the Invitation for Submission of Applications expressly stated that an Instrumentality may be a for-profit or a not-for-profit. (Section 2.3 at page 6).

- Yes.
- 163. How will HUD fairly adjudicate the relative strengths of arguments between an Attorney General (or some other state entity with parochial interests in the matter) and other Reasoned Legal Opinions that meet all of HUD's stated requirements regarding statewide jurisdiction?
 - Second only to the Supreme Court of the state, the Attorney General is top legal authority on its states laws. To the extent that the Attorney General's opinion is on-point and has considered all the relevant facts about any potential in-state applicants (e.g., instrumentalities), HUD will rely on a state's Attorney General's opinions.
- 164. To whom does HUD want Reasoned Legal Opinion (RLO) letters addressed?
 - RLOs should be addressed to:
 "United States Department of Housing and Urban Development, and its
 Office of Housing Assistance Contract Oversight."
- 165. In Section III.D.2.e(3) of the NOFA, the SL is required to "contain an unequivocal statement as to whether the laws of the State *or any other applicable laws* impose any requirements or conditions that must be satisfied before the applicant may act throughout the State as a PHA. Since the signatory of the SL is only required to be admitted to practice in the state being applied for, they will only be able to speak to the laws of that state, not the laws of any other state (e.g., the state under the laws of which the applicant was formed). Accordingly, should "any other applicable laws" be interpreted to mean "any other applicable laws enacted by a municipality, county, or other locality of the State"?
 - We assume that attorneys will limit their legal opinions to federal laws and the laws of the relevant states, inclusive of any municipality, county, or other local laws within such states, in which they are licensed to practice, and this is acceptable.
- 166. If a subcontractor that will perform PBTs 1-7 in their entirety currently has a Disaster Plan that meets HUD's requirements, will HUD accept it on behalf of the PHA?
 - Yes.
- 167. If a subcontractor will be responsible for performance of PBTs 1-7, which entity, PHA or subcontractor, is responsible for carrying the fidelity bond?
 - The PHA is required to have a fidelity bond. The PHA may require its contractor to have a fidelity bond.
- 168. HUD stated in response to question 96 that "HUD is not relying solely on State Attorneys' General opinions as a basis for its decision to not permit the crossing of state lines, except in limited circumstances" and that the Attorney General opinions that HUD has received that are posted on HUD's website "have been a factor in HUD's decision." What were the other factors in HUD's decision for adding the Crossing State Lines provision to the NOFA? Has HUD received other written communications that were a factor in its decision to add the Crossing State Lines provision? If so, will HUD post those documents on its website?

- A number of policy and logistical concerns were weighed. No other documents will be posted to the HUD website.
- 169. HUD stated in response to question 81 that State Attorney General Opinions may be submitted to Kerry Hickman, and that, "once received, they will be reviewed by the Office of General Counsel and a determination will be made about posting them to the NOFA Web page." What will be the basis for posting or not posting an Attorney General Opinion? Will HUD be conducting a legal analysis of the Attorney General Opinions?
 - Unless presented with a reason to do so, HUD will not be questioning the legal
 conclusions regarding state law by a state's Attorney General. If HUD receives a
 conclusive and relevant opinion by a state Attorney General relating to the eligibility of
 and relevant to potential applicants in its state, HUD will publish such opinion on its
 website.
- 170. The Crossing State Lines provision has resulted in the ability of state entities to obtain a sole source position. For example, the Attorney General Opinion for New Mexico concludes that the New Mexico Mortgage Finance Authority (NMMFA) has the exclusive authority to operate as a public housing authority in the state. Without regard to whether the Opinion, which notes that federal law "could confer the requisite authority" for an out-of-state housing authority to operate as a PBCA, HUD apparently will award the PBCA contract to NMMFA provided it submits an RLO that establishes it is legally qualified and an application that meets the 45 point technical minimum score. There is no competitive force to constrain the applicant in such case from bidding the highest allowed price with the lowest acceptable performance standards. Does HUD intend to make an award to an applicant in a state with an Attorney General Opinion that states the applicant has the sole authority to perform the work, regardless of the overall competitive score of other applications received from qualified in-state applicants?
 - Yes, but only if the Attorney General's opinion is on-point and has considered all the relevant facts about any other potential in-state applicants (e.g., instrumentalities),. The minimum threshold score reflects the minimum score that HUD believes is necessary to demonstrate competency in contract administration in that state. If a state's sole in-state applicant meets all eligibility criteria and attains the minimum required threshold score, HUD will award the ACC to that applicant.
 - 171. The Supplemental Letter that must be provided by an out-of-state applicant includes the requirement that the attorney signing the letter must certify "that nothing in the laws of such State in any manner prohibits the applicant . . . from acting as a PHA in the State for which it is applying." It further requires that the SL must contain "an unequivocal statement that the signatory has examined all the laws of the State governing the creation and operations of PHAs, including any provision of State law that defines that term or comparable term." The requirements for an SL that contains a certification for the broad and indefinite phrases "nothing . . . in any manner" and that all laws have been examined including those that define a "comparable term" are unreasonable and place an even greater restriction on out-of-state applicants. What is the basis for HUD invoking a legal requirement that is so stringent as to be unobtainable?
 - HUD has received many acceptable RLOs in previous competitions.

- 172. Can a subcontractor accept and make the initial decisions on appeals on MORs and Rent Adjustments or does the decision letter have to be signed by the PHA?
 - The PHA's contractor can accept and "recommend" decisions on appeals on MORs and Rent Adjustments. Decisions and decision letters must be executed by the PHA.
- 173. Can a PHA delegate signature authority to its subcontractor to sign Contract Renewals and Rent Schedules?
 - Contract Renewals and Rent Schedules must be executed by an authorized employee of the PHA not a contractor.
- 174. Will HUD give a subcontractor access to HUD funds via eLOCCS and allow the subcontractor to make HAP payments to owners/agents?
 - No, because the request for HAP funds comes thru TRACS not eLOCCS. Please refer to
 the Section 8 Contract Administration LOCCS Web Guide at
 http://portal.hud.gov/hudportal/HUD?src=/program_offices/cfo/finsys for information on
 how eLOCCS is utilized in the PBCA program and user access rights.
- 175. The NOFA information for completing the FTE Chart states: "Only include contractors that contract directly with the PHA. Do not include sub-contractors of contractors." When completing the FTE information under each PBT, if a contractor will be using subcontractors should the subcontractors be included in the number of FTEs and corresponding position titles reported for the contractor on the FTE Chart? Or should it be limited to only FTEs employed by the contractor?
 - The FTE Chart should identify the level of effort, i.e., FTEs, required to perform the PBTs. The contractor should include all FTEs required to perform its services for the PHA. If the contractor engages subcontractors to perform its services, the FTEs of the subcontractors must be included in the contractor's FTE calculation. The position titles must be reported for the FTEs. The identity of the subcontractor(s) engaged by the contractor is not required.
- 176. If the contractor is using subcontractors to do 50% or more of the FTEs required to perform PBTs number 1-6 and the amount performed by the subcontractor to the contractor is 50% or more of the FTEs required to perform PBTs number 1-6, do we also need to report the states in which the subcontractor is engaged or proposes to be engaged in performing 50% or more of the FTEs required to perform PBTs number 1-6 as a separate line item for the subcontractor?
 - No.
- 177. In the NOFA, there is a reference in the discussion of the reasoned legal opinion to the notion that multiple entities might be the "parent entity" of an instrumentality. If two entities that meet the definition of a "public housing agency" and that were established in the same state partner together to directly form an instrumentality that submits an application pursuant to the PBCA NOFA, will HUD consider that instrumentality to be an acceptable applicant for the services under the NOFA (assuming the application otherwise meets the requirements of the NOFA)?

- Provided such applicant meets all other relevant eligibility criteria set forth in the NOFA, yes, HUD will consider such an instrumentality to be an acceptable applicant.
- 178. Q & A number 116 asks "#5 State name and location of project or activity: What do we input? Our agency information?" The answer provided states the following: "State where work is proposed. Agency information should be entered in #1." Our state has multiple contracts/properties assigned. Which street address (REQUIRED FIELDS) is the correct one?
 - Enter the state where the applicant entity is located. The applicant organization's information can be inserted again.
- 179. The applicant is required to complete the Disclosure of Lobbying Activities. Are subcontractors also required to complete the form upon application?
 - No
- 180. Are you still anticipating a 90 day transition period starting September 1, 2012?
 - Yes.
- 181. Section f. of the Technical Approach states that a timeline needs to be provided for each subfactor. Can the timeline for all subfactors be combined into one timeline, and presented at the end of Section f?
 - Separate timelines are required for each of the three components.
- 182. Will HUD confirm the ratings of the MORS and the number of properties and their latest MOR ratings with the HUD Field Office and/or CAOMs and publish a listing for each state that reflects the number of MORs by each rating type? This would assure that all the bidders are all bidding the same portfolio based on the same number of future MOR requirements and eliminate the possibility of protest of award and/ or administrative actions or complaints that would jeopardize the award process.
 - Yes, HUD staff will confirm the ratings. On or before April 30, 2012, the final lists of MORs (non-Mark-to-Market and Mark-to-Market projects) that the PHA will conduct will be posted to the NOFA Web page. Projects with no ratings will require MORs to be conducted within six (6) months of the effective date of the ACC.
- 183. The NOFA states in several places that an ACC will be awarded for each of the 42 States for which an ACC has not yet been awarded (as identified in Appendix A of the NOFA). The State of California is number 5 on the list. However, question number 6 on the Q&A: ACC for NOFA states that HUD expects to execute two ACCs for California one for Southern California with the Los Angeles HUB and one for Northern California with the San Francisco HUB with the same Contract Administrator. Doesn't this response contradict what is repeatedly stated in the NOFA?
 - There is no conflict: HUD anticipates selecting 1 PBCA for California and awarding 2 ACCs.

- 184. Within the Application Requirements (Part IV, Application Information #4a2, NOFA p. 19), Item #2 calls for "Supporting Documents". The brief description that follows references the application and instructions, then "A list of documents for each zip file." Where, specifically, can we find clarification of this requirement? Is this a separate page listing each of the supporting documents and if so, what should it be named?
 - Please see question 160 above, and call Claire Brolin 202-402-6634 if you have further questions.
- 185. On page 47 of the POLICY REQUIREMENTS and GENERAL SECTION (#6d) notes that "...many of the NOFAs require the submission of other documentation...". Section (1) then states "Applicants should develop files, then zip the files together, and then place them as an attachment to the application"..."and be attached using the "Attachments" form included in the application package downloaded from Grants.gov." Where should the list of the documents attached within the zip file appear?
 - The list of files within the zip file will be included in the zip file, so no additional list is required. The zip file itself needs to be listed on the attachments form (list of attachments).
- 186. Please clarify the definition of a "Mark-to-Market" project. Does this only include full Mark-to-Market, Option 3, or does it also include Options 1-3? If the definition is only Option 3 and the report is run from iREMS, this information would be inaccurate. Prior to upgrades in iREMS in 2010, PBCAs were unable to enter Option 3s, but were instructed to enter them under Option 2. According to the ACC, the "Mark to Market" properties are Section 515(a) or Section 515 (b) under section 4.b. of the renewal contract. This would indicate that the only project requiring an annual MOR would have renewed under Option 3 full Mark-to-Market.
 - Correct, the only projects requiring an annual MOR would have renewed under Option 3 full Mark-to-Market.
- 187. Rating Factor 4: Job Creation states that "Each applicant should describe the number and type of activities that will improve access to job opportunities in the community through information sharing, coordination with Federal, state, and local entities, and other means". What is meant by information sharing and what is HUD looking for in the response?
 - Please see section I.B.1. of the General Section for more information on Job Creation.
- 188. The NOFA indicates the following information should be in the Abstract: Consisting of up to four-pages, it is a summary of the proposed project, which will not be scored and does not count toward the narrative page limit. The abstract must contain the following:
 - (a) Name of PHA Entity
 - (b) Street Address
 - (c) City, State, Zip Code
 - (d) Contact Name and Title
 - (e) Contact Telephone Number
 - (f) Contact E-mail Address
 - (g) Name of State of Application
 - (h) Proposed Basic Administrative Fee Percentage (not to exceed 2.0%)

If you include more than that information, such as a summary of the General Threshhold requirements that are listed in the General Section but not specifically in the Program NOFA starting on page 18, will you be penalized?

- The information to be provided in the Abstract is specified in the NOFA. No additional information is to be included in the Abstract.
- There is conflicting information with the published NOFA and Q&A #33 regarding how the Disaster Plan must be submitted (Word vs. PDF). The NOFA page 14 requires the Disaster Plan be submitted in PDF format. However, Q&A #33 states all files must be submitted in Word except the FTE Chart (Excel), RLO (PDF), and SL (PDF); the Disaster Plan was not mentioned in HUD's answer with regards to its required file format. Please clarify how the Disaster Plan must be submitted (Word or PDF).
 - Please see the answer to question number 150.
- 190. The Docket Number printed on the NOFA states: FR-5600-N-33. However, the Grants.gov system references Docket Number: FR-5600-NJ-33 and auto-fills this number on the application forms. Please clarify.
 - The docket number is FR-5600-NJ-33 but there was a typo at posting. The typo will not have an impact on your application.
- 191. How will HUD evaluate in-state applications in states where an AG opinion reasons that the state HFA is the only entity qualified to operate a state-wide program? If an in-state applicant's RLO disagrees with the conclusion reached by the AG and refutes this within the RLO, how will HUD review this information?
 - Please see the answer to question number 163: Second only to the supreme court of the state, the Attorney General is top legal authority on its states laws. To the extent that the Attorney General's opinion is on-point and has considered all the relevant facts about any potential in-state applicants (e.g., instrumentalities), HUD will rely on a state's Attorney General's opinions.
- 192. Please clarify there is a discrepancy between page 5 of "Highlights of PBCA NOFA & ACC for NOFA" and the Grants Application Package as downloaded from grants.gov. Which document is correct? The Grants Application Package indicates that the Application for Federal Assistance (SF-424) and HUD Facsimile Transmittal forms are mandatory, while the HUD Detailed Budget Form, Disclosure of Lobbying Activities (SF-LLL), HUD Applicant-Recipient Disclosure Report, and Faith Based EEO Survey are optional. HUD's Highlights of PBCA NOFA & ACC for NOFA (updated 4/6/2012) indicates that all documents are required, with the exception of the Faith Based EEO Survey (SF424SUPP) as an optional submission.
 - Please see the answer to number 27.
- 193. In the PBCA NOFA Q&A, the answers to questions 27 and 29 are contradictory regarding the requirement of the Faith Based EEO Survey. Answer 27 states that "documents listed on the SF-424 under 'Optional Documents' are all required except the Faith Based EEO Survey." Answer 29 states that "application must include all of the documents listed in Section C.4....and Faith Based EEO Survey." Please clarify, is the Faith Based EEO Survey is required or not?

- Please see the answer to number 27.
- 194. If you are a contractor who is performing 100% of the work for PBT's 1 though 6, Is a disaster recovery plan required to be submitted for both the contractor and the PHA or just the contractor actually performing the tasks?
 - Please see the answer to number 166.
- 195. Can HUD please clarify the work that MUST be performed by the PHA and what is allowed to be contracted out? For instance, can the contractor hold the bank accounts and distribute the HAP funds or must this function be performed by the actual PHA?
 - The PHA is required to enter into a Depository Agreement with HUD. Therefore, the bank account must be in the name of the PHA. The contractor can process payments on behalf of the PHA.
- 196. As for the A-133 audit requirement, if there is a contractor performing more than 50% of the work would this audit be required for the PHA and the contractor?
 - The A-133 audit applies only to the PHA.
- 197. Does each applicant entity need to disclose ANY lobbying activity connected to a federal department/agency/program or only lobbying activity relation to the PBCA program in the state(s) for which they are applying? If there are no lobbying activities to report, then the omission of this form will not be considered missing, correct?
 - The applicant entity must disclose any registered lobbyists. If there is not a registered lobbyist but the organization does lobbying, then put NA in the boxes for lobbyist information. If the organization is not required to report lobbying based on form instructions and pursuant to 31 U.S.C. 1352, the organization may send a certification stating that the organization is not required to report but a certification is not required.
- 198. Could you please check the accuracy of your response to question #134? Your answer indicates that you are acknowledging that "wet" signatures are required to the SF-424 and accompanying forms, however, the signature boxes on the forms are all pre-filled with "Completed by Grants.gov upon submission" which would seem contradictory.
 - The 424 has an electronic signature. Other forms and certifications must be signed.
- 199. On the SF0424, #9 if the applicant is a State Government who is also a Public Housing Authority, should both types of applicants be entered at #9, even if the applicant is only one entity that meets both definitions?
 - Only the eligible applicant for the PBCA Program (that matches IRS records) should be entered.
- 200. Regarding the Disclosure of Lobbying Activities if we have nothing to report, do we leave items 5-10 blank? Also, should #2, the Status of Federal Action be identified as a. bid/offer/application or b. initial award on this form?

- Use N/A for nothing to report. The status of federal action would be b.
- 201. Where in the Disaster Plan submission is the Disaster Plan Coordinator's qualification statement or resume supposed to be included? In the same pdf file as the rest of the disaster plan or in a separate document? If in a separate document, how should it be titled?
 - Please see the answers to numbers 86 and 150.
- 202. Question 144 addresses the issue that the change in handling of Management and Occupancy Reviews pursuant to the new risk rating will result in a significant number of properties not having an MOR for two years and will increase the likelihood that the number of MORs required after the two year contract period will increase in Year 3, the 12 month period following the current ACC to be executed for this NOFA. The answer specifically states that "HUD will address the issue before awarding the next ACC". Does this response mean that HUD will no longer extend ACC contracts beyond the original contract period of two years as indicated in the NOFA and that all ACC contracts for periods after the two year contract period contemplated by this NOFA will again be subject to a NOFA bid process for award?
 - HUD expects to solicit applications for contract administrators and award a new ACC in 2014 for all 53 States. Applicants will be provided with MOR ratings for the projects in each State that require MORs. The ACC has a provision for HUD to unilaterally extend ACCs beyond the two-year ACC term.
- 203. Section III.E.4 of the NOFA states "In addition, applicants must disclose, using Standard Form SFLLL "Disclosure of Lobbying Activities," any funds, other than federally appropriated funds, that will be or have been used to influence Federal employees, members of Congress, or congressional staff regarding specific grants or contracts." The source of this requirement is 24 CFR 87.100(c) and Standard Form LLL is incorporated into Part 87 as Appendix B. If no disclosure is required to be made, then 24 CFR 87.100(b) requires that "Each person who requests or receives from an agency a Federal contract, grant, loan, or cooperative agreement shall file with that agency a certification, set forth in appendix A, that the person has not made, and will not make, any payment prohibited by paragraph (a) of this section." Shouldn't each application include either the required certification on Appendix A OR the required disclosure on Appendix B (SF-LLL)?
 - Yes.

ACC for NOFA

- 1. Exactly what is different about the ACC (for the 11 states) and the ACC for NOFA?
 - The limitation on the number of covered units that a multi-state PBCA may be assigned or a contractor may service has been removed.
 - PBT #1 Management and Occupancy Reviews has changed from conducting MORs annually for 100% of assigned projects to a Risk-Based and a Mark-to-Market projects requirements.
 - The Basic Administrative Fee Percentage has been changed to "not to exceed 2%" from "not to exceed 2.5%." This change is based on the reduced MOR workload.
 - OMB circulars or requirements (including 2 CFR Part 225) have been added.

- 2. If a project is listed on the MOR report as unsatisfactory or below average at the time of assignment and in FY1 the project receives a satisfactory or better, is an MOR required in FY2?
 - No.
- 3. If a project is listed on the MOR report as satisfactory at the time of assignment and in FY1 the project receives a unsatisfactory or below average, is a MOR required in FY2?
 - Yes.
- 4. What if a project assigned to the PBCA from a Traditional Contract Administrator does not have a MOR rating?
 - This issue will be addressed in the new Contract Administration Guidebook.
- 5. Is there an expectation that MORs will be conducted on watch list properties?
 - No.
- 6. Does HUD expect to execute one or two ACC with the awardee for California?
 - Two. One for Southern California, Los Angeles Hub, and one for Northern California, San Francisco Hub.
- 7. Can you provide guidance on what the PBCA role will be for inquires that do not fall under the "health, safety and maintenance" categories (regardless if received directly from a Resident, or if forwarded to the PBCA from HUD staff)?
 - The ACC does not require the PBCA to maintain records of or perform tasks related to tenant inquiries, issues, or concern related to other categories. As appropriate, the PBCA may direct tenants to the owner/management agent or HUD for assistance with other matters.
- 8. The new ACC states that Above Average and Outstanding, non M2M MORs will not be reviewed during the term of the contract. The provision for extensions does not discuss how these might be added on. For example, if there were multiple two year extensions given on this ACC, when would Above Average or Outstanding MORs be reviewed again? Also, what happens if a project with an Outstanding or Above Average MOR changes owner or agents? The 4350.1 requires a new MOR be done within six months. However, this is not addressed. The project, for example, may be well managed under a third party agent, switch to self-managed, and do a poor job. How will this be addressed in the contract?
 - The ACC will not be extended. The Department plans to request applications for contract administration prior to the expiration of the ACC and award contracts at the end of the two-year ACC term. The issues presented in the question will be addressed.

- 9. The ACC requires the PBCA to follow-up with residents in three days on health and safety and maintenance complaints, with the owner's response. As the prior contract allowed two weeks for response, it is not clear how responsive the owners will be under the new time-frames. How is the PBCA to address situations where the owner's response is not timely or forthcoming?
 - The ACC requires the PBCA to "Monitor owner's corrective action completion performance and keep tenant informed of changes in corrective actions and/or scheduled completion dates until corrective actions are completed and verified by the tenant."
 - The PBCA should notify HUD if corrective actions are complete within a reasonable time given the gravity of the issue or concern. HUD will take action to enforce the HAP Contract.
- 10. The PBTs for rent adjustments and renewals reference the timeliness of the PBCA processing "upon owner request." As AAF renewals are automatic, and the Auto-OCAF is likewise automatic, shouldn't this language be revised?
 - No changes will be made to the PBTs in the ACC. ACC clarifications will be provided in the revised contract administration guidebook.
- 11. The ACC notes that HUD will be providing reports of REAC inspections and scores. Will this be handled out of HQ?
 - REAC inspection data can be accessed in iREMS. HQ is providing REAC data from iREMS to the PBCAs as part of the Quarterly Risk Assessment Report process (see PBT#6).
- 12. Please provide clarification regarding the Error Tracking Log now in the ACC as part of PBT #3

 Review and Pay Monthly Vouchers. Will we be tracking voucher adjustments or continue to track errors discovered as part of the MOR? It's difficult to describe a Technical Approach and QCP without more specifics.
 - The PBT # 3 ACC requirement to "submit error tracking log to HUD Headquarters semiannually ..." is for the MOR error reporting. For guidance, submission instructions and data collection tools for the MOR error reporting requirements, please refer to the memorandum, "Interim Management and Occupancy Review (MOR) Error Reporting" dated August 12, 2008. This information is posted on the following website: http://www.hud.gov/offices/hsg/mfh/rfp/ca_docs.cfm.
- 13. To help applicants plan and have adequate staff in place please provide clarity to ACC requirement regarding REAC follow up. Currently REAC follow up is listed in the ACC under PBT 1 and states that the PBCA (1) will obtain a copy of the owner certification that all EHS deficiencies have been corrected and (2)determine whether EHS and other deficiencies have been corrected. Some of the 11 territories that currently work under this ACC are obtaining the REAC certification after EHS items post to iREMS (same duties as listed under IBPS 16 in the old ACC). Is HUD going to revise this ACC to reflect the true practice or policy of HUD offices? If so will a new PBT be added to cover the additional work? If no revision to the ACC and REAC follow up (obtaining owner certification) occurs during the MOR please provide clarity regarding timing (how far back) based on the new Risk Based MOR schedule.

- The policies and procedures for conducting MORs and following up on REAC inspections have not changed. For details, see HUD Handbook 4350.3, Chapter 6 and Appendix 1, form HUD-9834. The ACC requires the PHA to obtain a copy of the owner's certification that all EH&S deficiencies have been corrected but does not specify when to obtain it. The PHA must have the certification prior to conducting an MOR in order to complete its "Desk Review." The PHA will verify EH&S compliance when it conducts an MOR.
- 14. Please clarify AQL timeframes for rent adjustments and contract renewals. When calculating PBCA processing times for PBT #2 & #4 AQL requirements (30 or 45 days respectively), will the PBCA be responsible for processing activities outside of their control (i.e.: waiting for funding from HUD or waiting to receive documents from the owner)?
 - PBCAs are not subject to disincentive deductions for events or activities outside their control. The timeframes for rent adjustments and contract renewals are specified in the ACC.
- 15. Please provide clarification on the REAC follow-up in the new ACC. Since it is now embedded in PBT #1, will follow-up only be conducted at the time of the MOR, thus replacing the EH&S "real time" follow-up that is currently required following the release of all REAC inspection results?
 - See the answer to number 13.
- 16. The ACC currently posted on the NOFA Web page refers to Housing Notice H 2010-10, EIV System on Page 26. Will this reference be replaced with Housing Notice H 2011-21 which superseded Housing Notice H 2010-10 on August 17, 2011?
 - PBT references in the ACC are not updated. Section 2 of the ACC requires the PHA to comply with all new and amended regulations or requirements related to the performance of the ACC.